



Area Sales Manager (m/f/d)

Machine manufacturing / Production line engineering

Requirments:

- Bachelor's degree in Technology (or higher) or equivalent professional experience in commercial sales in the Mechanical Engineering Industry
- Strong teamwork awareness, excellent communication and negotiating skills, a customer-focused mindset
- Fluency in French, very good communication skills in English
- Willigness to travel worldwide

If so, you're a good fit and should keep reading now.

We are the global market leader in the field of cutting machines for the plastics, rubber and cork industries with approx. 200 employees at our site in Aachen. Maximum demands on the quality of our products and our service are the basis of our technological leadership, which we would like to further expand.

With our slogan "Tradition - Innovation - Future" we recently celebrated our 150th anniversary and in this spirit we want to continue to successfully shape the future of Fecken-Kirfel.

Resposibilities:

- You represent our company, establish and maintain contacts worldwide.
- Your contact persons at our customers are primarily owners, managing directors or company managers.
- You meet our customers at national and international trade fairs.
- You advise our customers on technical tasks and lead the discussions to a successful conclusion of the sale.

Advantages:

- Performance-related compensation structures in accordance with the collective agreement of the Metal and Electrical industry (NRW) as well as special company payments.
- Employment in an innovative, healthy family-owned business in an international environment with long-term prospects.

Cutting machine construction is innovative and customer-oriented. Our customers are suppliers to the automotive, furniture and bedding industries as well as manufacturers of packaging and sporting goods.

Interested? We look forward to receiving your application!

We are also happy to provide you with further information in advance by telephone.

FECKEN **FK** **KIRFEL**



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